The Expansion of Industry 3.1

Natural Resources Fuel Industrialization

The Growth of Industry

By 1920s, U.S. is world's leading industrial power, due to:

- wealth of natural resources
- government support for business
- growing urban population

Black Gold

Pre-European arrival, Native Americans make fuel, medicine from oil 1859, Edwin L. Drake successfully uses steam engine to drill for oil Petroleum-refining industry first makes kerosene, then gasoline

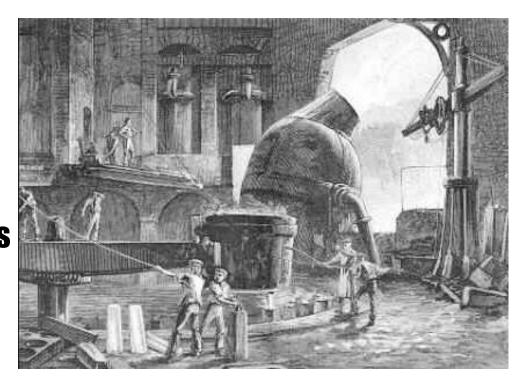
Natural Resources Fuel Industrialization 3.1

Bessemer Steel Process
Abundant deposits of coal, iron spur industry

<u>Bessemer process</u> puts air into iron to remove carbon to make steel

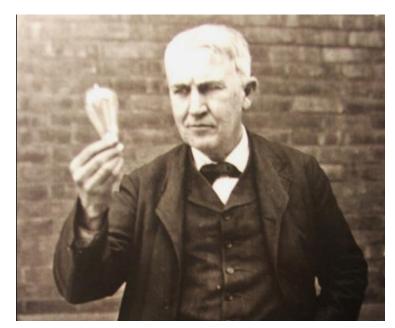
Later open-hearth process makes steel from scrap or raw materials

New Uses for Steel
Steel used in railroads, barbed
wire, farm machines
Changes construction: Brooklyn
Bridge; steel-framed skyscrapers



Inventions Promote Change 3.1

An Age of Inventions Numerous new inventions change the landscape, life, work



The Power of Electricity

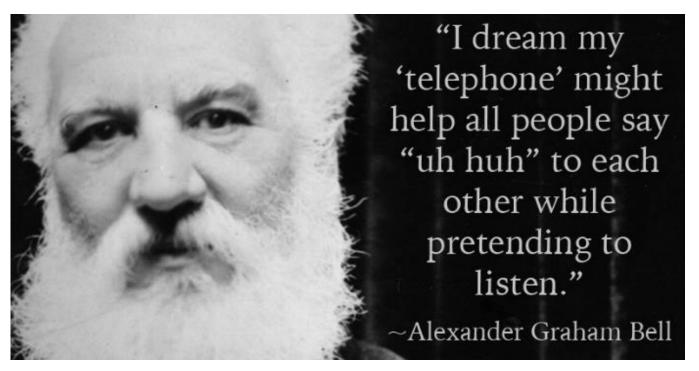
1876, Thomas Edison establishes first research laboratory

- 1880, patents incandescent light bulb
- creates system for electrical production, distribution Electricity changes business; by 1890, runs numerous machines Becomes available in homes; encourages invention of appliances Allows manufacturers to locate plants anyplace; industry grows

An Age of Inventions 3.1

Christopher Sholes invents typewriter in 1867

1876, Alexander Graham Bell, Thomas Watson introduce telephone

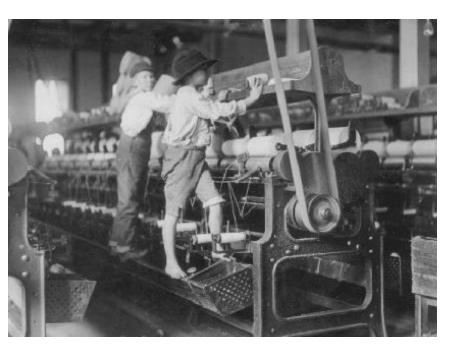


Office work changes; by 1910, women are 40% of clerical workers Inventions impact factory work, lead to industrialization — clothing factories hire many women

An Age of Inventions 3.1

Industrialization makes jobs easier; improves standard of living

- by 1890, average workweek 10 hours shorter
- as consumers, workers regain power in market





Some laborers think mechanization reduces value of human worker

The Age of the Railroads 3.2

Railroads Encourage Growth

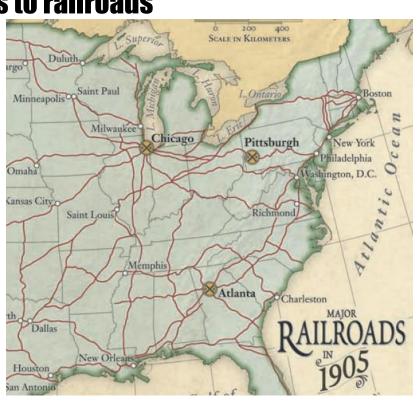
Rails make local transit reliable, westward expansion possible Government makes land grants, loans to railroads

- to help settle West
- to develop country

A National Network

1859, railroads extend west of Missouri River

1869, first <u>transcontinental railroad</u> completed, spans the nation



Railroad Time

1869, C. F. Dowd proposes dividing earth's surface into 24 time zones

1883, U.S. railroads, towns adopt time zones

1884, international conference sets world zones, uses railroad time

— Congress adopts in 1918

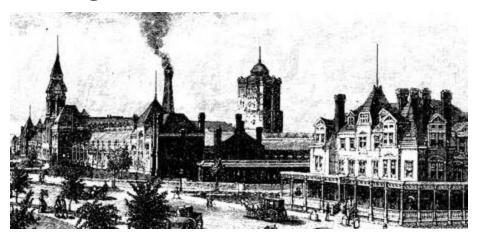
Opportunities and Opportunists 3.2

New Towns and Markets

Iron, coal, steel, lumber, glass industries grow to meet demand

Railroads link isolated towns, promote trade, interdependence

Nationwide network of suppliers, markets develops New towns grow along railroad lines



Pullman

1880, <u>George M. Pullman</u> builds railcar factory on Illinois prairie Pullman provides for workers: housing, doctors, shops, sports field Company tightly controls residents to ensure stable work force

The Grange and the Railroads 3.2

Railroad Abuses

Farmers angry over perceived railroad corruption

- railroads sell government lands to businesses, not settlers
- fix prices, keep farmers in debt
- charge different customers different rates



Granger Laws

Grangers sponsor state, local political candidates

Press for laws to protect farmers' interests

<u>Munny. Illinois</u>—Supreme Court upholds states' right to regulate RR Sets principle that federal government can regulate private industry

The Grange and the Railroads 3.2

Interstate Commerce Act

1886, Supreme Court: states cannot set rates on interstate commerce **Public outrage leads to <u>Interstate Commerce Act</u> of 1887**

- federal government can supervise railroads
- establishes Interstate Commerce Commission (ICC)

Legal battle with railroads; difficult for ICC to take action

Panic and Consolidation

Abuses, mismanagement, competition almost bankrupt many railroads

Railroad problems contribute to panic of 1893, depression By mid-1894, 25% of railroads taken over by financial companies

A Favorable Climate

The U.S. economy welcome entrepreneurs willing to work hard to create wealth

Belief in Free Markets

U.S. economy based on free enterprise, driven by competition and consumer demand

<u>Laissez-faire</u> capitalism, government takes a hands off approach with business

Business leaders in favor of protective tariffs.

Principles of Social Darwinism

Survival of the Fittest

Charles Darwin's idea of evolution of species



applied to American capitalism



led to the idea of Social Darwinism



This is the belief that wealth was a measure of a person's value and those who had wealth were the most "fit." poor must be lazy, inferior

Big Business and Labor 3.3

Maximizing Profits

Carnegie Makes a Fortune

Andrew Carnegie one of first moguls to make own fortune

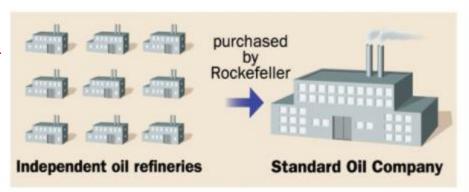
New Business Strategies

Carnegie searches for ways to make better products more cheaply Hires talented staff; offers company stock; promotes competition

Vertical Integration

You control all phases of production from the raw material to the finished product

<u>horizontal integration</u> <u>vertical integration</u>



Horizontal Integration

Buy out your competition until you have control of a single area of industry





Eliminating the Competition

J.P. Morgan creates holding companies to buy up competitors and merge businesses

John D. Rockefeller Standard Oil Company, forms trust to run separate companies as if one

Business owners in same industry pool businesses to fix prices and eliminate competition

Captains of Industry or Robber Barons?



John D. Rockefeller

Cornelius Vanderbilt

Andrew Carnegie

J Pierpont Morgan

Sherman Antitrust Act

Government thinks expanding corporations stifle free competition Sherman Antitrust Act: trust illegal if interferes with free trade Prosecuting companies difficult; government stops enforcing act

Long Hours and Danger

Exploitation, unsafe conditions unite workers across regions

Most workers have 12 hour days, 6 day workweeks

- —To survive, families need all member to work, including children Sweatshops, tenement workshops often only jobs for women, children
 - require few skills; pay lowest wages

Early Labor Organizing

National Labor Union—first large-scale national organization 1868, NLU gets Congress to give 8-hour day to civil servants Local chapters reject blacks; Colored National Labor Union forms Noble Order of the Knights of Labor open to women, blacks, unskilled Knights support 8-hour day, equal pay, arbitration

Labor Unions of the Late 1800s

Labor Union	Industry and Activity
Knights of Labor	 included all workers from any trade devoted to broad social reform
American Federation of Labor (AFL)	included skilled workersfocused on specific worker issues
American Railway Union (ARU)	 included rail workers conducted the Pullman Strike of 1894

The Power of Unions

Collective bargaining becomes am important tool for negotiating higher wages, better conditions/shorter hours
Closed shops give the unions more power
Increased union membership leads to increased political power

Union Movements Diverge (Two Types)

Craft Unionism

Craft unions include skilled workers from one or more trades

<u>Samuel Gompers</u> helps found <u>American Federation of Labor (AFL)</u>

AFL uses collective bargaining for better wages, hours, conditions

Industrial Unionism

Industrial unions include skilled, unskilled workers in an industry Eugene V. Debs forms American Railway Union; uses strikes

Union Movement Diverge 3.4

Socialism and the IWW

Some labor activists turn to socialism:

- government control of business, property
- equal distribution of wealth

Industrial Workers of the World (IWW), or Wobblies, forms 1905 Organized by radical unionists, socialists; include African Americans Industrial unions give unskilled workers dignity, solidarity





Other Labor Activism in the West

Japanese, Mexicans form Sugar Beet and Farm Laborers' Union in CA Wyoming Federation of Labor supports Chinese, Japanese miners

The Great Strike of 1877

Baltimore & Ohio Railroad strike spreads to other lines Governors say impeding interstate commerce; federal troops intervene

The Haymarket Riot

3,000 gather at Chicago's Haymarket Square, protest police brutality Violence ensues; 8 charged with inciting riot, convicted Public opinion turns against labor movement



Yet another conflict broke out with the **Homestead Strike**. Troops were called in to quell fighting between workers and Carnegie Steel.



One year later, the Pullman Palace Car Company laid off rail workers and cut wages but not rents.



This touched off the <u>Pullman Strike</u>, which halted nationwide railroad traffic and mail delivery.

Women Organize

Women barred from many unions; unite behind powerful leaders

Mary Harris Jones — most prominent organizer in women's labor

— works for United Mine Workers, leads children's march

Pauline Newman—organizer for International Ladies' Garment Workers

1911 Triangle Shirtwaist factory fire results in public outrage

Over 150 workers died in the Triangle Shirtwaist Fire. Many young women jumped to their deaths or burned.

Management and Government Pressure Unions
Employers forbid unions; turn Sherman Antitrust Act against labor
Legal limitations cripple unions, but membership rises